Gary K. King Attorney General

Attorney General of New Mexico

Registry of Charitable Organizations 111 Lomas Blvd. NW, Suite 300 Albuquerque, NM 87102

> (505) 222-9000 Fax: (505) 222-9006

Albert J. Lama Chief Deputy Attorney General

NM Charitable Organization Registration Statement

Registration Tax Year

2012

Fiscal Year Period

1/1/2012 - 12/31/2012

Registration Status: Registration Submitted

Status Date: November 21, 2013

Registration Number: 20122711332536012

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Charity Name: Southwestern Association for Indian Arts, Inc.

FEIN: 85-0212504

Website Address: www.swaia.org

E-Mail Address: finance@swaia.org

Fiscal Year End Month: 12 Day: 31

Incorporated: Yes State: NM Date: 3/15/1948

Organization Type:

Establish Date:

Other Names for Charity: SWAIA

Santa Fe Indian Market

Primary Address: SWAIA

215 Washington Avenue Santa Fe, NM 87501

Mailing Address: P.O. Box 969

Santa Fe, NM 87504

Other Addresses: No Other Addresses

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Phone Numbers: 505-983-5220 (Telephone)

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NTEE Classifications: A20 Arts & Culture

TO DEVELOP, SPONSOR AND PROMOTE THE SANTA FE INDIAN Charity Purpose:

MARKET AND OTHER NATIVE ARTS EVENTS

Solicitation Methods: E-Mail

> Internet Mail

Special Events Indian Market, and Winter Indian Market

Charity Individuals: Name: Colt, Stockton 505-983-5220

Position Title: Board Chairman

Annual Compensation: \$0.00 Address: SWAIA

> 215 Washington Avenue Santa Fe, NM 87501

Name: Erpelding, Mary 505-983-5220

Position Title: Finance Director/Human Finance@swaia.org

Resources

Annual

Compensation: \$66,560.00 Address: P.O. Box 969

> Santa Fe, NM 87504

Name: Folwell, Susan 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00 Address: SWAIA

> 215 Washington Avenue Santa Fe, NM 87501

505-983-5220 Name: Fragua, Roger

Position Title: Director

Annual Compensation: \$0.00

Address: SWAIA

215 Washington Avenue Santa Fe. NM 87501

Name: Kiger, Stephanie Pho-Poe 505-983-5220

Position Title: Secretary

Annual

Compensation: \$0.00 Address: SWAIA

> 215 Washington Avenue Santa Fe, NM 87501

Charity Individuals: Name: Kimball, Jenny 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: SWAIA

215 Washington Avenue Santa Fe, NM 87501

Name: King, Charles 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: SWAIA

215 Washington Avenue Santa Fe, NM 87501

Name: Maybee, Dallin 505-983-5220

Position Title: Treasurer

Annual

Compensation: \$0.00

Address: SWAIA

215 Washington Avenue Santa Fe, NM 87501

Name: Porsild, Charlene 505-983-5220

Position Title: Chief Development Officer cporsild@swaia.org

Annual

Compensation: \$90,000.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Poston, L. Stephine 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: SWAIA

141 E. Palace

Santa Fe, NM 87504

Name: Pruitt, Pat 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00 Address: SWAIA

141 E. Palace

Santa Fe, NM 87501

Name: Torres-Nez, John 505-983-5220

Position Title: Chief Operating Officer jtorresnez@swaia.org

Annual

Compensation: \$90,000.00

Address: SWAIA

215 Washington Avenue Santa Fe, NM 87501

Charity Individuals:

Name: Wall, Stephen

505-983-5220

Position Title: Vice Chair

stephenwall@dishmail.net

Annual

Compensation: \$0.00

Address: SWAIA

215 Washington Avenue

Santa Fe, NM 87501

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Individuals who are authorized

to sign checks: Colt, Stockton

Board Chairman

Maybee, Dallin

Treasurer

Porsild, Charlene

Chief Development Officer

Torres-Nez, John

Chief Operating Officer

Individuals who are responsible

for fund raising:

Porsild, Charlene

Chief Development Officer

Individuals who are responsible

for the distribution of funds:

Colt, Stockton

Board Chairman

Porsild, Charlene

Chief Development Officer

Torres-Nez, John

Chief Operating Officer

Individuals who have custody of

financial records:

Erpelding, Mary

Finance Director/Human Resources

Individuals who have custody of

funds: Erpelding, Mary

Finance Director/Human Resources

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Accountant/Auditor:

Person Name: Mike, Swain

Job Title: Managing Partner

Company: Swain, MacKinnon, & Grieco, LLC

Address: 2050 Botulph Rd, Ste A

Santa Fe, NM 87505

Phone Number: 505-988-3770

E-Mail Address: mikes@santafecpas.com

Person Authorized to Receive Service of Process:

Person Name: Lopez, Sharon

Job Title: Office Manager/Finance Assistant

Company: SWAIA

Address: P.O. Box 969

Santa Fe, NM 87504

Phone Number: 505-983-5220

E-Mail Address: slopez@swaia.org

Professional Fundraisers:

Question and Answer:

- Q: Has organization or any of its officers, directors, employees or fund raisers ever been enjoined or otherwise prohibited by a government agency/court from soliciting?
- A: No
- Q: Has organization or any of its officers, directors, employees or fund raisers had its registration been denied or revoked?
- A: No
- Q: Has organization or any of its officers, directors, employees or fund raisers ever been the subject of a proceeding regarding any solicitation or registration?
- A: No None noted
- Q: Has organization or any of its officers, directors, employees or fund raisers ever entered into a voluntary agreement of compliance with any government agency or in a case before a court or administrative agency?
- A: No None noted
- Q: Has organization or any of its officers, directors, employees or fund raisers registered with or obtained exemption from any state or agency?
- A: No None noted
- Q: Has organization or any of its officers, directors, employees or fund raisers solicited funds in New Mexico?
- A: Yes General solicitation of contribution and sponsorship efforts from related businesses and supporting individuals.
- Q: Are any of the organization's officers, directors, trustees or employees related by blood, marriage, or adoption to: (a) any other officer, director, trustee or employee OR (b) any officer, agent, or employee of any fundraising professional firm under contract to the organization OR (c) any officer, agent, or employee of a supplier or vendor firm providing goods or services to the organization?
- A: No None noted

- Q: Does the organization or any of its officers, directors, employees, or anyone holding a financial interest in the organization have a financial interest in a business described in (b) or (c) in previous question OR serve as an officer, director, partner or employee of a business described in (b) or (c) in previous question?
- A: No None noted
- Q: Have any of the organization's officers, directors, or principal executives ever been convicted of a misdemeanor or felony?
- A: No None noted
- Q: Does the organization receive financial support from other non-profit organizations (foundations, public charities, combined campaigns, etc.)?
- A: Yes State and national arts organizations
- Q: Does the organization share revenue or governance with any other non-profit organization?
- A: No
- Q: Does any other person or organization own a 10% or greater interest in your organization OR does your organization own a 10% or greater interest in any other organization?
- A: No

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Applied For Tax Exempt: Yes 1/30/1971

Granted Tax Exempt: Yes 6/30/1971

Yes

IRS Section: 501(c)(3)

Tax Exempt Ever Denied: No
Tax Exempt Ever Revoked: No

Tax Exempt Ever Modified: No

Contributions Tax Deductible:

Banks:

First National Bank of Santa Fe

505-992-2000 PO Box 609

Santa Fe, NM 87504

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Annual Financials

Tax Year: 2012

IRS Document Filed: 990

 Total Contributions:
 \$829,691.00

 Total Gross Revenue:
 \$1,526,759.00

Total Expenses: \$1,465,196.00

Program Services Expenses: \$940,773.00

Management General Expenses: \$297,586.00

Fundraising Expenses: \$226,837.00

Beginning of Year Net Assets: \$380,920.00

End of Year Net Assets: \$480,613.00

Gross Professional Fundraising

Collections: \$0.00

Net Professional Fundraising

Collections: \$0.00

Registration Submitted By:

Erpelding-Chacon, Mary 505-983-5220

Finance Director finance@swaia.org