Hector Balderas Attorney General

New Mexico Office of the Attorney General

Registry of Charitable Organizations P.O. Drawer 1508 Santa Fe, NM 87504-150 charity.registrar@nmag.gov (505) 717-3500 1-844-255-9210

NM Charitable Organization Registration Statement

Registration Tax Year

2016

Fiscal Year Period

1/1/2016 - 12/31/2016

Registration Status: Registration Submitted

Status Date: December 29, 2017

Registration Number: 20162711736358871

Charity Name: Southwestern Association for Indian Arts, Inc.

FEIN: 85-0212504

Website Address: www.swaia.org

E-Mail Address: finance@swaia.org

Fiscal Year End Month: 12 Day: 31

Incorporated: Yes State: NM Date: 3/15/1948

Organization Type:

Establish Date:

Other Names for Charity: SWAIA

Santa Fe Indian Market

Indian Market

Primary Address: SWAIA

121 Sandoval, Ste 302 Santa Fe, NM 87501

Mailing Address: P.O. Box 969

Santa Fe, NM 87504

Other Addresses: No Other Addresses

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Phone Numbers: 505-983-5220 (Telephone)

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NTEE Classifications: A20 Arts & Culture

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Charity Purpose: TO DEVELOP, SPONSOR AND PROMOTE THE SANTA FE INDIAN

MARKET AND OTHER NATIVE ARTS EVENTS

Solicitation Methods: E-Mail

Internet Mail

Special Events Indian Market, and Winter Indian Market

Newspaper/Magazine Ads

Radio/TV Appeals

Charity Individuals: Name: Bahti, Mark 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Chavez, Lisa 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Crane, Daniel 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: 121 Sandoval, Ste 302

Santa Fe, NM 87501

Name: Gillespie, Yvonne 505-983-5220

Position Title: Bookkeeping finance@swaia.org

Annual

Compensation: \$45,760.00 Address: P.O. Box 969

Santa Fe, NM 87504

Name: Jones, John D 505-983-5220

Position Title: Chief Development Officer JJones@swaia.org

Annual

Compensation: \$105,000.00 Address: P.O. Box 969

Santa Fe, NM 87504

Name: Kirk, Elizabeth 505-314-3268

Position Title: Board Chair

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Charity Individuals:

Name: Masiel, Andrew

Position Title: Director

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Maybee, Dallin 505-983-5220

Position Title: Chief Operating Officer dmaybee@hotmail.com

Annual

Compensation: \$105,000.00 Address: P.O. Box 969

Santa Fe, NM 87504

Name: Pettus, Elizabeth 505-983-5220

Position Title: Secretary

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Poston, L. Stephine 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: 121 Sandoval, Ste 302

Santa Fe, NM 87501

Name: Rabbit, Traci 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: SWAIA

121 Sandoval, Ste 302

Santa Fe, NM 87501

Name: Sayre, Lloyd K. 505-983-5220

Position Title: Treasurer

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Teegarden, Thomas 505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Charity Individuals:

Name: Toya, Dominique

505-983-5220

Position Title: Vice Chair

Annual

Compensation: \$0.00

Address: P.O. Box 969

Santa Fe, NM 87504

Name: Youngblood, Chris

505-983-5220

Position Title: Director

Annual

Compensation: \$0.00

Address: 121 Sandoval, Ste 302

Santa Fe, NM 8750

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Individuals who are authorized

to sign checks: Jones, John D

Chief Development Officer

Maybee, Dallin

Chief Operating Officer

Pettus, Elizabeth

Secretary

Sayre, Lloyd K.

Treasurer

Individuals who are responsible

for fund raising:

Jones, John D

Chief Development Officer

Individuals who are responsible

for the distribution of funds:

Jones, John D

Chief Development Officer

Maybee, Dallin

Chief Operating Officer

Sayre, Lloyd K.

Treasurer

Individuals who have custody of

financial records:

Gillespie, Yvonne

Bookkeeping

Jones, John D

Chief Development Officer

Maybee, Dallin

Chief Operating Officer

Individuals who have custody of

funds:

Gillespie, Yvonne

Bookkeeping

Maybee, Dallin

Chief Operating Officer

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Accountant/Auditor:

Person Name: Moore, Michael

Job Title: Auditor

Company: MP Group, Inc. Address: 8500 Menaul NE

Suite A220

Albuquerque, NM 87112

Phone Number: (505) 340-2020

E-Mail Address: mmoore@mpgroup-cpa.com

Person Authorized to Receive Service of Process:

Person Name: Gillespie, Yvonne

Job Title: Bookkeeper

Company: SWAIA

Address: P.O. Box 969

Santa Fe, NM 87504

Phone Number: 505-983-5220

E-Mail Address: finance@swaia.org

Professional Fundraisers:

Question and Answer:

- Q: Has organization or any of its officers, directors, employees or fund raisers ever been enjoined or otherwise prohibited by a government agency/court from soliciting?
- A: No
- Q: Has organization or any of its officers, directors, employees or fund raisers had its registration been denied or revoked?
- A: No
- Q: Has organization or any of its officers, directors, employees or fund raisers ever been the subject of a proceeding regarding any solicitation or registration?
- A: No None noted
- Q: Has organization or any of its officers, directors, employees or fund raisers ever entered into a voluntary agreement of compliance with any government agency or in a case before a court or administrative agency?
- A: No None noted
- Q: Has organization or any of its officers, directors, employees or fund raisers registered with or obtained exemption from any state or agency?
- A: No None noted

- Q: Has organization or any of its officers, directors, employees or fund raisers solicited funds in New Mexico?
- A: Yes General solicitation of contribution and sponsorship efforts from related businesses and supporting individuals.
- Q: Are any of the organization's officers, directors, trustees or employees related by blood, marriage, or adoption to: (a) any other officer, director, trustee or employee OR (b) any officer, agent, or employee of any fundraising professional firm under contract to the organization OR (c) any officer, agent, or employee of a supplier or vendor firm providing goods or services to the organization?
- A: No None noted
- Q: Does the organization or any of its officers, directors, employees, or anyone holding a financial interest in the organization have a financial interest in a business described in (b) or (c) in previous question OR serve as an officer, director, partner or employee of a business described in (b) or (c) in previous question?
- A: No None noted
- Q: Have any of the organization's officers, directors, or principal executives ever been convicted of a misdemeanor or felony?
- A: No None noted
- Q: Does the organization receive financial support from other non-profit organizations (foundations, public charities, combined campaigns, etc.)?
- A: Yes State and national arts organizations
- Q: Does the organization share revenue or governance with any other non-profit organization?
- A: No
- Q: Does any other person or organization own a 10% or greater interest in your organization OR does your organization own a 10% or greater interest in any other organization?
- A: No

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Applied For Tax Exempt: Yes 1/30/1971

Granted Tax Exempt: Yes 6/30/1971

IRS Section: 501(c)(3)

Tax Exempt Ever Denied: No
Tax Exempt Ever Revoked: No
Tax Exempt Ever Modified: No
Contributions Tax Deductible: Yes

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Banks:

First National Bank of Santa Fe

505-992-2000 PO Box 609

Santa Fe, NM 87504

Century Bank

505-995-1238

100 S. Federal Place Santa Fe, NM 87501

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Annual Financials

Tax Year: 2016

IRS Document Filed: 990

Total Contributions: \$696,925.00

Total Gross Revenue: \$1,312,831.00

Total Expenses: \$1,323,807.00

Program Services Expenses: \$599,490.00

Management General Expenses: \$325,429.00

Fundraising Expenses: \$398,888.00

Beginning of Year Net Assets: \$396,084.00

End of Year Net Assets: \$488,006.00

Gross Professional Fundraising

Collections: \$0.00

Net Professional Fundraising

Collections: \$0.00

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Registration Submitted By:

Gillespie, Yvonne 505-983-5220

Bookkeeping finance@swaia.org